# or WARNING: Physics Envy May Be Hazardous To Your Wealth!

Andrew W. Lo and Mark T. Mueller, MIT Moody's/NYU 6<sup>th</sup> Annual Credit Risk Conference May 13, 2010

Disclaimer Physics Envy

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#### **Origins of Modern Economics**

- Physics (Samuelson, 1947)
- Samuelson (1998):

Perhaps most relevant of all for the genesis of *Foundations*, Edwin Bidwell Wilson (1879–1964) was at Harvard. Wilson was the great Willard Gibbs's last (and, essentially only) protege at Yale. He was a mathematician, a mathematical physicist, a mathematical statistician, a mathematical economist, a polymath who had done first-class work in many fields of the natural and social sciences. I was perhaps his only disciple... I was vaccinated early to understand that economics and physics could share the same formal mathematical theorems (Euler's theorem on homogeneous functions, Weierstrass's theorems on constrained maxima, Jacobi determinant identities underlying Le Chatelier reactions, etc.), while still not resting on the same empirical foundations and certainties.

#### **Physics Approach In Economics Led To:**

- Utility theory, revealed preference (Samuelson)
- General equilibrium theory (Arrow, Debreu)
- Game theory (Harsanyi, Nash, Selten)
- Rational expectations (Lucas, Muth, Sargent)
- Option-pricing theory (Black, Merton, Scholes)
- Efficient markets (Fama, Samuelson)

"Prices fully reflect all available information"

- Rationality is not supported by the data
- Cognitive and behavioral biases
  - Loss aversion, anchoring, framing
  - Overconfidence
  - Overreaction
  - Herding
  - Mental accounting



#### **Even Samuelson (1947) Had Reservations:**

...[O]nly the smallest fraction of economic writings, theoretical and applied, has been concerned with the derivation of operationally meaningful theorems. In part at least this has been the result of the bad methodological preconceptions that economic laws deduced from a priori assumptions possessed rigor and validity independently of any empirical human behavior. But only a very few economists have gone so far as this. The majority would have been glad to enunciate meaningful theorems if any had occurred to them. In fact, the literature abounds with false generalization.

We do not have to dig deep to find examples. Literally hundreds of learned papers have been written on the subject of utility. Take a little bad psychology, add a dash of bad philosophy and ethics, and liberal quantities of bad logic, and any economist can prove that the demand curve for a commodity is negatively inclined.

#### **Urn A Contains 100 Balls:**

- 50 Red, 50 Black
- Pick A Color, Then Draw A Ball
- If You Draw Your Color, \$10,000 Prize
- What Color Would You Prefer?
- How Much Would You Pay To Play?

#### **Urn B Contains 100 Balls:**

- Proportion Unknown
- Pick A Color, Then Draw A Ball
- If You Draw Your Color, \$10,000 Prize
- What Color Would You Prefer?
- How Much Would You Pay To Play?

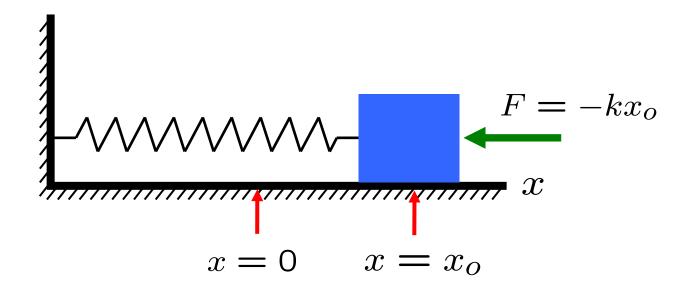
## Knight's (1921) Dichotomy of Risk vs. Uncertainty

#### Our Extension of Knight's Dichotomy:

- Level 1: Complete Certainty
- Level 2: Risk without Uncertainty
- Level 3: Fully Reducible Uncertainty
- Level 4: Partially Reducible Uncertainty
- Level 5: Irreducible Uncertainty

#### **Simplest Non-Trivial Physical Model:**

- Motion of an idealized spring without friction
- Hooke's Law: F = -kx
- Remarkably powerful and general



#### **Simplest Non-Trivial Physical Model:**

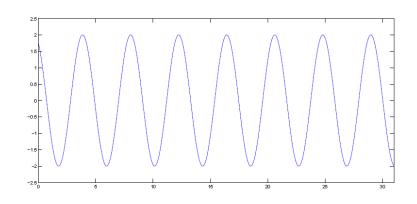
• Apply F = ma to this relation:

$$0 = \ddot{x} + \frac{k}{m}x$$

$$x(t) = A\cos(\omega_o t + \phi) , \quad \omega_o \equiv \sqrt{k/m}$$

#### Level 1: Certainty $\Rightarrow$

• At t = 3.5, we know x = 1.7224

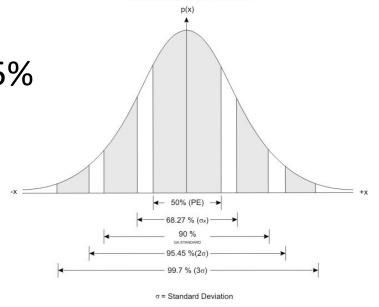


#### Level 2: Risk without Uncertainty $\Rightarrow$

$$x(t) = A \cos(\omega_0 t + \phi) + \epsilon(t)$$
$$\epsilon(t) \text{ IID } \mathcal{N}(0, \sigma_{\epsilon}^2)$$

■ At t = 3.5, we **know** 

Prob(  $x \in [1.4284, 2.0164]) = 5\%$ 



Normal Gaussian Linear Distribution

#### **Level 3: Fully Reducible Uncertainty**

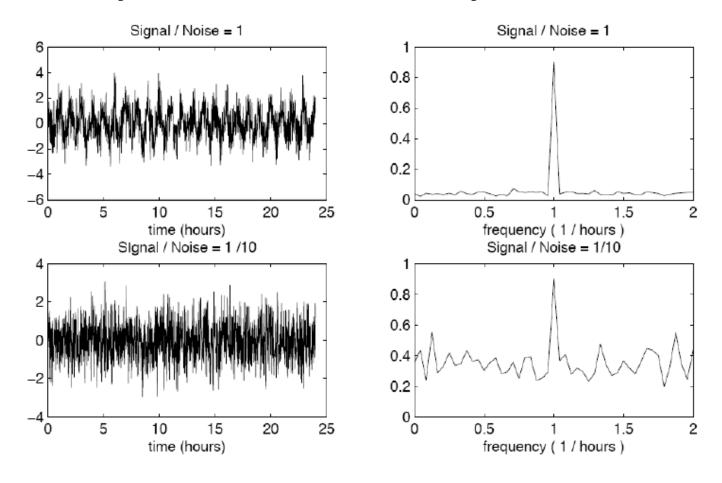
$$x(t) = A \cos(\omega_0 t + \phi) + \epsilon(t)$$

$$E[x(t)] = 0$$

$$E[\epsilon(t)\epsilon(s)] = \begin{cases} \sigma_{\epsilon}^2 & \text{if } s \equiv t \\ 0 & \text{otherwise} \end{cases}$$

■ Distribution of  $\epsilon(t)$  unknown but stationary and ergodic

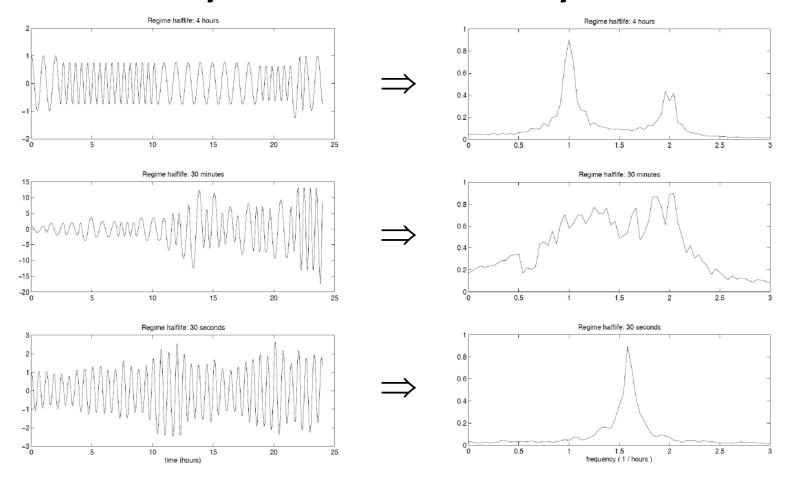
#### Level 3: Fully Reducible Uncertainty $\Rightarrow$



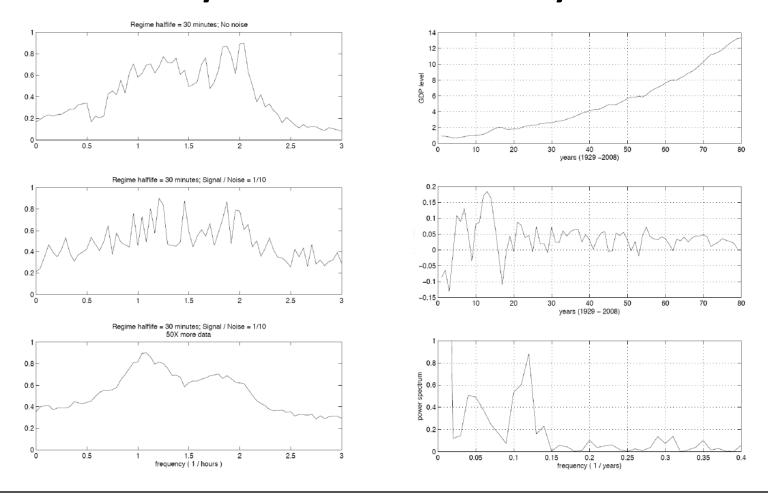
#### **Level 4: Partially Reducible Uncertainty**

- Two-state Markov-switching process
- Observer is unaware of the DGP  $\Rightarrow$

#### **Level 4: Partially Reducible Uncertainty**



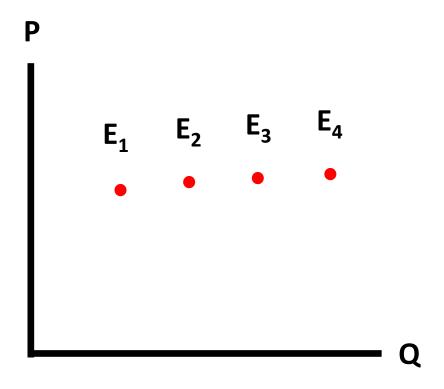
# **Level 4: Partially Reducible Uncertainty**



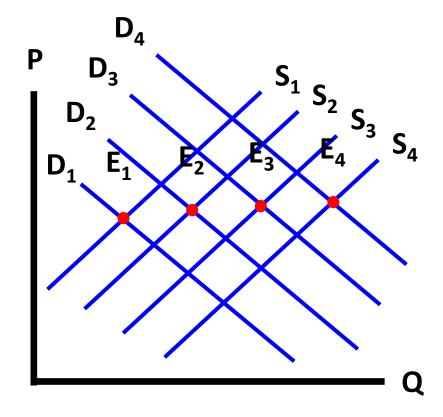
#### Level 5: Irreducible Uncertainty (Unknowable)

- The "aliasing" or "identification" problem
- Many models may fit the same data, and no possibility of conducting controlled experiments
- This is a major factor in irreducible uncertainty

#### Level 5: Irreducible Uncertainty (Unknowable)



#### Level 5: Irreducible Uncertainty (Unknowable)



### **Applies to Fields of Knowledge:**

- 1. Complete Certainty
- 2. Risk without Uncertainty
- 3. Fully Reducible Uncertainty
- 4. Partially Reducible Uncertainty
- 5. Irreducible Uncertainty

Mathematics
Physics
Chemistry
Biology
Economics
History
Philosophy
Religion

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**Mathematics** Physics Chemistry Biology Philosophy Religion

# Applying the Taxonomy of Uncertainty

Components of a	Level 1	Level 2	Level 3	Level 4	Level 5
Quantitative Investment Strategy	Perfect Certainty	Risk	Fully Reducible Uncertainty	Partially Reducible Uncertainty	Irreducible Uncertainty
Theoretical Framework	Net present value relationships, law of one price	Mathematical framework of mean reversion	Statistical framework of time- series analysis	Unforeseen nonlinearities, omitted variables	Complexity
Empirical Analysis		Econometric estimators and methods of statistical inference	Backtest results based on historical data	Backtest bias, survivorship bias, omitted variables, etc.	Outliers, data errors, insufficient data
Portfolio Construction	Mathematics of optimization	Mean-variance optimization given model parameters	Statistical estimation of model parameters	Time-varying parameters, multiple regimes	Corporate actions, trading halts, shortsales restriction
Trading and Implementation	Direct trading costs, required technology infrastructure	Probability distributions of trading volume, limit-order fill rates, and market-order impact	Statistical estimation of model parameters		Global flight-to-liquidity, regulatory changes (e.g., shortsales restrictions, ban flash orders)
Risk Management		Probability theory of loss distributions	Statistical inference for parameters of loss distributions	Time-varying parameters, multiple regimes, and non- stationarities	Tail risk (e.g., terrorism, fra flu pandemic)
Business Considerations		Commoditized business services (e.g., market-making, liquidity provision, insurance)	Existing business practices, products, and clients	Near-term business trends, revenue and cost projections, market conditions, re- hypothecation and counterparty risk	Disruptive technologies, glo economy-wide shocks, insolvency rumors, flight-to- liquidity
Legal and Regulatory Issues			Existing rules, regulations, and contract terms	Regulatory reform, new tax rules	Government intervention

Conclusion Physics Envy

#### Physics Envy Can Be Hazardous To Your Wealth

- Consequence of assuming incorrect level of uncertainty
- Multiple levels of uncertainty may apply simultaneously
- Complete risk management protocol includes all levels
- As knowledge accrues, uncertainty decreases
- As expertise departs, uncertainty increases

#### Do You Know Where Your Uncertainties Are?

# Thank You!