

# Moody's Credit Risk Calculator: User Manual

By Ozgur B. Kan

Moody's Credit Risk Calculator (CRC) is a web-based report writer that allows for the generation of customized Default Rate and Rating Migration Analysis broken down by Letter and Alpha Numeric rating level, geography, industry sector and timeframe.

This manual will supplement the CRC User Guide (CRCUserGuide.pdf) available under Rating Analytics on Moodys.com and is intended to serve as a practical manual for users of CRC.

### Introduction

Moody's Annual Default Study provides aggregate historical default and migration rates. However, a variety of users, (i.e., investors, credit officers, fixed income and credit researchers, risk managers, portfolio managers, structured finance structurers, hedge fund managers and academics) might need more detailed and customized information based on their selected ratings level, time frame, geography and industry.

CRC provides an easy to use tool for the customized need of such users.

### **Creating and Running Reports:**

In order to create and run reports in Moody's Credit Risk Calculator, place your mouse over Rating Analytics on Moodys.com page and click on Credit Risk Calculator. This will bring you to the Credit Risk Calculator homepage.

Credit Risk Calculator									
he Credit Risk Calculator is the same tool used by our own analysts to produce default rate and ating migration research. This flexible, easy-to-use program allows clients to create customized lefault rate and rating migration analyses based on rating level, industry sector, geography and imeframe.							nd Id	Default Research Default Research Recovery Service Corporate Default Risk Service Structured • Credit Risk Calculator Market Implied Ratings	
Moody's Senior Ratings Algorithm								Guide to Default Research	
							10	Methodology	
User Guide							0	MDR Service	
Sample Default Report								Ouarterly Rating Activity & Review	
Sample Rating Migration Report							5	Corporate Bond Research	
								Default Studies	
	Varia Griefan Dana							Rating Transitions	
	four custom repo	rts						Recovery Studies	
Use this area to create, manage, and	share your reports with oti	her Cr	edit Ri	sk Calcui	ator us	ers.		Ratings Performance	
							0	Bank Loan Research	
Default Rate Analysis Report(s)	create share all 🕐							Default and Loss Studies	
2006_Annual_Sample		edit	сору	rename	detail	delete	share	Rating Transitions	
Cumulative_Def_Rate_2004		edit	copy	rename	detail	delete	share	Rating Performance	
Marginal_Def_Rates_2002		edit	сору	rename	detail	delete	share ,	Municipal Bond Research	
								Sovereign Bond Research	
							10	Commercial Paper Research	
Rating Migration Report(s)	create share all	edit	conv	rename	licteh	delete	share	• Other Studies	
Corporate-Migration		edit	copy	rename	detail	delete	share	> Events	
e el per ale migratien			and by	Torraine	detail	delete	choro	Key Contacts	



On this page, you can access Moody's research to complement your analyses, create, edit and run your own reports as well as those of other users who share their reports, set-up contacts, set e-mail notifications to learn about data updates and product enhancements.

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Credit Risk Calculator The Credit Risk Calculator is the same tool used by our own analysts to produce default rate and ating migration research. This flexible, easy-to-use program allows clients to create customized default rate and rating migration analyses based on rating level, industry sector, geography and							Ratings Analytics Default Research Default Risk Service Corporate Recovery Service Corporate Default Risk Service Structured • Gredit Risk Calculator	
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Sample Default Report							Monthly Default Reports	
Sample Default Report							Quarterly Rating Activity & Reviews	
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	Your Custom Repo	rts					Recovery Studies	
Use this area to create, manage, and	share your reports with oth	ner Credi	Risk Calcu	ulator us	ers.		Ratings Performance	
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CRC User Manual		edit co	ny rename	listeh e	delete	share	Not Frankland Bank	

# Credit Risk Calculator – Default Rate Analysis Report(s)

In order to create a new reports click on "Create" after the Default Rate Analysis Report(s) header. This will take you to the Input screen where you can enter a report name in the "Enter Report Name" box. You can also enter a brief description of your report in the "Report Description" box.

Moodys.	com		search	for <b>advanced S</b>	e 🔽	? Ozg is cu go log	ur Kan 🖡 Your Profile rrently ged in 🖡 Log out
home about moody's p	products & services	ratings news	watchlist	credit trends	events	find an ana	lyst contact help
- Credit Risk Calculator		<ul><li>→ go</li></ul>	what	at's NEW for you	) yo	ur PORTFO	LIO
				RATINGS	ANA	LYTICS	
Credit Risk Ca	alculator						
Edit Default Rate A Help	nalysis Report						Ratings Analytics Default Research Default Risk Service Corporate Recovery Service Corporate Default Risk Service Structured • Credit Risk Calculator
Enter Report Name	CRC User Manua	al					Market Implied Ratings
Report Description	Credit Risk Calcul	ator User Manual	*			•	Guide to Default Research Methodology MDR Service Monthly Default Reports
	260 charactere only	,	¥			•	- Quarterly Rating Activity & Reviews Corporate Bond Research

### **Regions:**

Determine the country or countries to be included in your analysis. Typically, this refers to legal domicile, but for defaulters it refers to effective domicile. Select a Region from the drop-down box to display all the available countries in that region. Highlight one country or multi-countries by pressing the CTRL key and use the single arrow to move the effective countries to be included in the report. You can use the double arrow to move all shown countries in the selected region. You may select among and across all available regions and countries (for example, parts of Asia plus Argentina and Brazil).



### **Select Industries:**

Determine the industries to be included in your analysis. First, decide which industry categorization you would like to use and use the drop down box to select the industry or industries to be included in your analysis. All issuers in the data set are coded with the Moody's 12 (the classifications used in CRC Version 1.0) and Moody's Broad and Specific Codes. A subset of the issuers are coded with Standard Industrial Classification (SIC) and Moody's 33 (CDO Diversity) Codes.

Select the Industries to be included in the report: ?	
Moody's 12	Selected Industries
Please Select the Industry Categorization Broad - Specific Broad Industry Broad SIC Code Moody's 12 Moody's 33 Specific - Broad Specific SIC Code	M12-Banking         M12-Consumer Products         M12-Energy         M12-Financial (Non-Bank)         M12-Hotel, Gaing, & Leisure         M12-Industrial         M12-Industrial         M12-Retail         M12-Retail         M12-Technology         M12-Transportation

You may select within or across these categories:

Brood Specific	Lindudeo Meadulo que industra accidemente
Broad - Specific	Course Alliagues
	<ul> <li>Covers All issuers.</li> <li>Consists of approximately 200 combinations with any of the 12 Bread Industry electricities.</li> </ul>
	expanded by a specific Industry segment definition.
Broad Industry	Includes Moody's own industry assignments.
	Covers All issuers with 13 Broad Industry classification options:
	1. Banking,
	2. Finance
	3. Industrial
	4. Insurance
	5. Other Non-Bank
	6. Pooled Investment Vehicles
	7. Public Utility
	8. Real Estate Finance
	9. Securities
	10. Sovereign
	11. Structured Finance
	12. Thrifts
	13. Transportation
Broad SIC Code	<ul> <li>Industry description based on the 2-digit SIC code of the issuer.</li> </ul>
	<ul> <li>Covers a Subset of issuers with 80 options.</li> </ul>
Maadda 10	Laskadas Maadula eva industru angizenenta.
MOODYS 12	<ul> <li>Includes Woody's own industry assignments.</li> <li>Owner, Wissenser it 20 Industry assignments.</li> </ul>
	<ul> <li>Covers All issuers with 13 options; 12 industry classifications plus Sovereign.</li> </ul>
	1. Banking
	2. Consumer Products
	3. Energy
	4. Financial (Non-Bank)
	5. Hotel, Gaming and Leisure
	6. Industrial,
	7. Media
	8. Miscellaneous
	9. Retail
	10. Sovereign
	11. Technology
	12. Transportation
	13. Utilities
Moody's 33	Includes Moody's diversity scoring code used by CDO group.
	Covers a Subset of issuers with 33 options.
	Recommended only for structured finance issuers.
Specific - Broad	Includes Moody's own industry assignment based on Specific definition of an
opcome - broad	Covers <b>4</b> // issuers with approximately 300 combinations
Specific SIC Code	Industry description based on the 4-digit (more detailed) SIC code of the issuer.
	Covers a Subset of issuers with approximately 600 options.

Appendix A provides some tips on the selection of industries for analysis.

# Time Period: Cohort Dates & Spacing -Default Report

Determine First Cohort Date using the drop down box. The First Cohort Date is the date at which the first set of issuers will be formed to be included in the analysis.

Determine Last Cohort Date using drop down box. The Last Cohort Date is defined similar to the First Cohort Date. The Last Cohort Date is the latest date a cohort can be defined given the time span covered by the data set and the specified Accumulation Periodicity.

Select Cohort Spacing from the drop down box. Cohort Spacing is the amount of time desired between the creation of each cohort. (i.e., How often do you want to form a new pool of issuers?) The currently available options are Yearly, Quarterly and Monthly. Currently, Cohort Spacing must be Greater Than or Equal to Accumulation Periodicity.

Select Accumulation Periodicity from the drop down box. Accumulation Periodicity is the desired length of time for which a default rate is to be calculated. (i.e., How often do you want to check for defaults?) The currently available options are Year(s), Quarter(s), Month(s) and Week(s).

Moody's 12	Selected Industries
M12-Media M12-Sovereign	M12-Banking       M12-Consumer Products       M12-Energy       M12-Financial (Non-Bank)       M12-Hotel, & aming, & Leisure       M12-Industrial       M12-Miscellaneous       M12-Retail       M12-Transportation
Cohort Dates & Spacing	
First Cohort Date January 🔍 01 💌 1970 🔍 🝞 calendar	Accumulation Periodicity 🕐   Year(s) 💌
Last Cohort Date January V 01 V 2006 V calendar	
Cohort Spacing Yearly 💌 🕐	Save Cancel

# How to create year-to-date default rates:

Set the First Cohort Date to January 1 of this year; set Accumulation Periodicity and Cohort Spacing to monthly. The cumulative default rate for the January 1 cohort will be the year-to-date default rate.

Once you enter the specification of your report click on Save button. This will bring you back to the CRC homepage.

# Viewing the Results: Credit Risk Calculator – Default Reports

You can easily Edit, Copy, Rename, See Details, Delete or Share reports with other CRC users.

Click on the name of the report you would like to run. When your report is ready, you will automatically be brought to the results. The first screen you see will feature the details of your report. The Report Definition tab restates the exact report specifications, including: Name, Time Period, Cohort, Accumulation Period, Countries and Industries.

<i>Default Rate Analysis Repor</i> CRC User Manual Date as of: 8/24/2007	t			Download to Excel
Report Definition Numerators	Denominators Marginal Default Rates	Cumulative Default Rates	Wtd. Avg. Cumulative Default Rates	Default Rate Time Series
Report Name	CRC User Manual			
Report Period	From 1/1/1970 to 1/1/2006			
Cohort Spacing	Yearly			
Accumulation Period	Year(s)			
Report Definition Last Updated	8/24/2007			
Countries	Austria, Finland, Germany, f	France, Denmark, Italy, Tu	urkey, United States, Trinidad & Tob	ago
Industries	M12-Banking, M12-Consume M12-Industrial, M12-Miscella	er Products, M12-Energy, I aneous, M12-Retail, M12-T	M12-Financial (Non-Bank), M12-Hote echnology, M12-Transportation, M12	l, Gaming, & Leisure, -Utilities

All Default Rate Analysis Report pages can be exported to Excel.

### **Default Reports include:**

### **Numerators**

Numerators report shows the number of issuers that defaulted over the specified period; total period and each accumulation period as defined on the report definition tab of the default reports. The screen can be viewed based on either the Letter or Alpha Numeric Ratings.

The title "Number of Defaults by Issuers in Year X after Being Rated Y" refers to the cohort formation as of the beginning of the first accumulation period. If the rating of an issuer changes over time (i.e. if the original rating was Aa3 on the cohort formation date and it changed from Aa3 to Baa2 after two years), an ultimate default will still be recorded under Aa3, which was the rating held by issuer as of the cohort formation date.

The second column, Total, reports the total number of defaults over the specified period beginning as of the cohort formation date until the end of the last accumulation period. Starting from third column on, the numerator is the number of defaults over the accumulation period which starts on the date given by the column heading. As an example, 1/1/1970 refers to the accumulation period (calendar year) that starts on January 1st, 1970 and ends on December 31st, 1970.

You have to scroll "RIGHT" on the results to see the numbers in the later years and you have to scroll "DOWN" on the page to see the results of the cohorts formed in the later years.

<i>Default Rate Analysis I</i> CRC User Manual Date as of: 8/24/2007	Report						Download to Exc	cel
Report Nume	rators Denominators	Marginal Default	Cumu	lative Default	Wtd. Avg. Cumul Rate	lative Default	Default Rate Ti	me
→ Letter → Alpha Numeric								
Cohort Formed 1/1/1970								
Ratings	Number of Defaults by I Total	ssuers in Year X After 1/1/1970 1	Being Rate ///1971	1/1/1972	1/1/1973	1/1/1974	1/1/1975	10
Aaa	1.0	0.0	0.0	0.0	0.0	0.0	0.0	17
Aa	4.0	0.0	0.0	0.0	0.0	0.0	0.0	
A	14.0	0.0	0.0	0.0	1.0	0.0	1.0	
Baa	35.0	2.0	0.0	0.0	2.0	1.0	0.0	
Ва	44.0	10.0	2.0	1.0	1.0	2.0	1.0	
в	10.0	7.0	0.0	1.0	0.0	0.0	0.0	
Caa-C	14.0	8.0	1.0	3.0	1.0	0.0	0.0	
Investment-Grade	54.0	2.0	0.0	0.0	3.0	1.0	1.0	
Speculative-Grade	68.0	25.0	3.0	5.0	2.0	2.0	1.0	
All Corporates	122.0	27.0	3.0	5.0	5.0	3.0	2.0	
	4							Þ
Cohort Formed 1/1/1971								
	Number of Defaults by I	ssuers in Year X After	Being Rate	ed Y				
Ratings	Total	1/1/1971 1	/1/1972	1/1/1973	1/1/1974	1/1/1975	1/1/1976	1/:
Aaa	1.0	0.0	0.0	0.0	0.0	0.0	0.0	
Aa	3.0	0.0	0.0	0.0	0.0	0.0	0.0	
A	16.0	0.0	0.0	1.0	0.0	1.0	0.0	
Baa	33.0	0.0	0.0	2.0	1.0	0.0	1.0	
Ва	37.0	2.0	1.0	1.0	2.0	2.0	1.0	
8	2.0	0.0	1.0	0.0	0.0	0.0	0.0	
Caa-C	6.0	1.0	3.0	1.0	0.0	0.0	0.0	
Proculativo Crade	53.0	0.0	0.0	3.0	1.0	1.0	1.0	
All Corporator	40.0	3.0	5.0	2.0	2.0	2.0	1.0	
Air Corporates	98.0	3.0	0.0	5.0	3.0	3.0	2.0	

### **Denominators**

Denominators report shows the total number of issuers available to default and "effective denominators". Total column represents the total number of issuers at the beginning of each cohort and includes the withdrawn (WR) ratings.

Withdrawn ratings are used for issuers that exit the pool for non-credit related reasons, i.e., maturing bonds, merger, etc. In these cases, it is assumed that issuers exit the pool half-way through the accumulation period.

"Effective Denominators" do not include WR ratings. Current year's Effective Denominator is calculated by removing (1) all the past defaults, (2) all withdrawals in the years from the formation of the cohort until the end of the last year, and (3) half of the WR issuers in the current year from the pool of issuers in the original cohort.

For a more detailed discussion of Rating Withdrawals and Default Rate Calculations, see Moody's Special Comment "Measuring Corporate Default Rates" by Hamilton and Cantor (2006).

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Creat Kisk Calculator					1.6			Ratings Analytics Default Research
The Credit Risk Calculator is the sa rating migration research. This flexi default rate and rating migration and timeframe.	me tool used by our own ble, easy-to-use program ilyses based on rating lev	anaiy allow el, ini	sts to s clier dustry	produce its to cre sector, i	defaul ate cu geogra	t rate a stomize phy anc	na ed f	Person Risk Service Corporate Recovery Service Corporate Default Risk Service Structured • Credit Risk Calculator Market Implied Ratings
Moody's Senior Ratings Algorithm								• Guide to Default Research
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Sample Default Report								Quarterly Rating Activity & Reviews
· Sample Raung Migration Report								Corporate Bond Research
								Rating Transitions
	Your Custom Repo	rts						Recovery Studies
Use this area to create, manage, and	share your reports with oth	er Cri	edit Ri	sk Calcul	ator us	ers.		Ratings Performance
								Bank Loan Research
								Structured Finance Research
Default Rate Analysis Report(s)	create share all [		1000	12/12/05/27		de la la		Default and Loss Studies
2006_Annual_Sample		edit	copy	rename	uetall	delete	snare	Rating Transitions
Curriurative_Der_Rate_2004		edit	copy	rename	detail	delete	snare	Rating Performance
marginal_pel_kales_2002		edit	copy	rename	uetall	uelete	snare	Municipal Bond Research
								Sovereign Bond Research
Rating Migration Report(s)	create chare all							Commercial Paper Research
1970 2005 MigrationMatrix	ereate sitale all	edit	copy	rename	detail	delete	share	• Other Studies
		edit	conv	rename	detail	delete	share	Events
Corporate-Migration							and the second sec	

## **Issuer Drill-Down Capabilities**

The drill-down feature allows users to click on any non-zero number to see the issuers that make up that number on either the Numerators or the Denominators tabs. When users click on the number, they are taken to new screen which will show the Report Name, Sub Report Type, Rating Type and Rating, Cohort of the selected number and Accumulation period. The bottom of the screen reports the full list of the issuers that comprise of the selected number. Furthermore, two drop down boxes allow users to narrow the list of issuers based on Industries and / or Countries.

When users click on the "+" sign next to the name of the issuer, a summary of the issuer's rating history is provided. When users click on the name of a certain issuer, they are taken to a screen which provides a summary of the issuer.

Default Rate Analysis Report Report Name : CRC User Manual Sub Report Type : Numerators Rating Type / Rating : AlphaNumeric / A: Cohort : 11/11983 Accumulation : Total Date as of : 08/24/2007			
Industries: All	•		
Countries: All	•		
View Issuers			
			Results: 1 - 4 of 4 Prev   1 🔽   Next
Issuer List: All Issuers			
AII # A B C D E F G	HIJKLMNOP	Q R S T U V W X Y Z	
+ Furniture Brands International, Inc.			
<ul> <li>Smith International, Inc.</li> </ul>			
04/28/1979 A 04/28/1992 A1 06/11/1984 A3 05/21/1985 Baa3 02/06/1986 B4 02/20/1986 Caa-C 03/11/1986 Caa-C 12/17/1987 B1 09/08/1997 Baa2 01/20/1999 Baa1 Southwest Bancshares, Inc.			

*Marginal Default Rates* report represents the default rate for a given time period for each cohort, ignoring what happened in the previous period. Marginal default rate is Numerator divided by Effective Denominator for a given period "t". As Effective Denominators are adjusted for Rating Withdrawals (WRs), Marginal Default Rates are adjusted for Rating Withdrawals.

Should the users desire to obtain Marginal Default Rates unadjusted for Rating Withdrawals, they can obtain them by dividing the Numerators by total number of issuers in each rating group as of the cohort formation date. This can be obtained from the first column, Total, on the Denominators tab.

D <i>efault Rate A</i> CRC User Mar Date as of: 8/2	nalysis Report nual 24/2007	t				
Report Definition	Numerators	Denominato <del>rs</del>	Marginal Default Rates	Cumu	lative Default Rates	Wtd. Avg. Cumu Rat
→ Letter → Alpha	a Numeric					
Cohort Formed 1	1/1/1983	4.44.44.000	4444004	1 11 11 005	4 11 11 000	4 11 11 007
Ratings		1/1/1983	1/1/1984	1/1/1985	1/1/1986	1/1/1987
≏aa °≂1		0.00%	0.00%	0.00%	0.00%	2.90%
3a1 0-2		0.00%	0.00%	0.00%	0.00%	0.00%
1a2		0.00%	0.00%	0.00%	0.00%	1.40%
1d0		0.00%	0.00%	0.00%	0.00%	0.00%
10		0.00%	0.00%	0.00%	1.00%	0.00%
12		0.00%	0.00%	0.00%	0.00%	0.00%
10 1001		0.00%	0.00%	1 4 2 96	0.00%	0.00%
1997		0.00%	0.00%	0.00%	1 3/1%	1 47%
1993		0.00%	3 3 5 %	0.00%	2.56%	0.00%
991		0.00%	0.00%	1 30%	2.30.0	0.00%
)a) 197		0.00%	2.00%	1.33%	13,90%	0.00%
)a2 )a2		2 7 0%	2.20%	4.3470	11 2204	7 7 9 %
545 54		2.70%	2.30%	5.2370	0.620	7.7970

*Cumulative Default Rates* report incorporates the probability of survival from one period to the next. Cumulative default rates are built from marginal default rates, taking into account survival probability.

Cumulative Default Rate D(t) = 1 - S(t)

where :

Survival Probability  $S(t) = (1-P_1) * (1-P_2) * \dots * (1-P_t)$ , and

P<sub>t</sub> = Marginal Probability of Default

As expected, cumulative default rates are non-decreasing functions of time as more defaults take place in subsequent years.

ate as of: 8/24	/2007							Powini0ad to Ex	Lei
Report Definition	Numerators	Denominators	Marginal Default Rates	t Cu	nulative Default Rates	Wtd. Avg. Cumu Rate	lative Default Is	Default Rate T Series	ime
Letter → Alpha	Numeric								
ohort Formed 1/	/1983								
atings		1/1/1983	1/1/1984	1/1/1985	1/1/1986	1/1/1987	1/1/1988	1/1/1989	
aa		0.00%	0.00%	0.00%	0.00%	2.90%	2.90%	2.90%	
i1		0.00%	0.00%	0.00%	0.00%	0.00%	3.33%	3.33%	
12		0.00%	0.00%	0.00%	0.00%	1.40%	1.40%	1.40%	
3		0.00%	0.00%	0.00%	0.00%	0.00%	2.42%	2.42%	
		0.00%	0.00%	0.00%	1.06%	1.06%	3.29%	3.29%	
		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
ia1		0.00%	0.00%	1.42%	1.42%	1.42%	1.42%	1.42%	
ia2		0.00%	0.00%	0.00%	1.34%	2.79%	2.79%	2.79%	
aa3		0.00%	3.35%	3.35%	5.83%	5.83%	7.32%	10.41%	
1		0.00%	0.00%	1.39%	4.49%	4.49%	4.49%	8.94%	
2		0.00%	2.25%	7.07%	19.98%	19.98%	26.65%	30.72%	
3		2.70%	5.59%	8.63%	18.97%	25.29%	30.03%	32.62%	
		0.00%	7.75%	12.56%	20.97%	24.45%	26.33%	30.80%	
		10.00%	10.00%	30.00%	30.00%	30.00%	30.00%	30.00%	
1		17.91%	17.91%	24.61%	32.15%	36.39%	36.39%	36.39%	
ia-C		40.00%	64.00%	64.00%	64.00%	76.00%	76.00%	76.00%	
estment-Grade		0.00%	0.33%	0.44%	0.90%	1.40%	2.18%	2.45%	
eculative-Grade		3.96%	7.22%	11.37%	18.93%	21.88%	24.22%	27.44%	
			0.000	0.4004	5.04.04	0.000	7 470	0.000	

# Weighted Average <u>Marginal</u> and <u>Cumulative</u> Default Rates

Weighted Average <u>Cumulative</u> Default Rates are built from Weighted Average <u>Marginal</u> Default Rates. Each row for each cohort is weighted so that years with larger numbers in the denominators have more weight than years with smaller numbers in the denominators. Marginal default rates, and consequently cumulative default rates, are calculated as before, this time only with weighted numerators and denominators.

ate as of: 8/24/2007							Download to Exce
Report Definition	erators Denominators	Marginal Default Rates	Cumula	tive Default Rates	Wtd. Avg. Cumul Rate	ative Default s	Default Rate Tim Series
• Letter • Alpha Numeric	;						
Veighted Average Letter	Rating Marginal Default R	ates					
Ratings	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
aa	0.00%	0.00%	0.00%	0.05%	0.10%	0.11%	0.11%
a	0.00%	0.00%	0.04%	0.11%	0.11%	0.12%	0.11%
	0.03%	0.07%	0.16%	0.16%	0.16%	0.18%	0.18%
aa	0.19%	0.34%	0.41%	0.54%	0.53%	0.55%	0.58%
1	1.26%	2.24%	2.62%	2.63%	2.73%	2.53%	2.25%
	5.58%	6.87%	6.91%	6.64%	6.32%	6.00%	5.87%
aa-C	18.72%	13.79%	13.12%	12.50%	12.69%	12.34%	10.93%
vestment-Grade	0.08%	0.15%	0.21%	0.27%	0.27%	0.28%	0.29%
peculative-Grade	4.63%	4.93%	4.84%	4.49%	4.24%	3.83%	3.40%
I Corporates	1.58%	1.61%	1.51%	1.35%	1.18%	1.03%	0.89%
	•						
Veighted Average Letter	Rating Cumulative Defaul	Rates					
latings	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Year 7
aa	0.00%	0.00%	0.00%	0.05%	0.15%	0.25%	0.36%
a	0.00%	0.00%	0.04%	0.16%	0.26%	0.38%	0.48%
	0.03%	0.10%	0.25%	0.41%	0.57%	0.76%	0.94%
aa	0.19%	0.53%	0.94%	1.48%	2.00%	2.53%	3.10%
a	1.26%	3.47%	6.00%	8.47%	10.97%	13.22%	15.17%
	5.58%	12.08%	18.15%	23.58%	28.41%	32.71%	36.66%
aa-C	18.72%	29.93%	39.12%	46.73%	53.49%	59.23%	63.69%
vestment-Grade	0.08%	0.22%	0.44%	0.71%	0.98%	1.26%	1.55%
peculative-Grade	4.63%	9.33%	13.72%	17.59%	21.09%	24.11%	26.69%
Il Corporates	1.58%	3.17%	4.63%	5.92%	7.03%	7.98%	8.80%
	4						

**Default Rate Time Series** summarizes data from the cumulative default rate report. Default rate time series takes the first column of each cohort from the cumulative default rate report and summarizes the data on a single page for Letter and Alpha Numeric ratings.

CRC User Manual Date as of: 8/24/2007							Download to Exc	el:
Report Definition Numer	ators Denominators	Marginal Default Rates	: Cumul	ative Default Rates	Wtd. Avg. Cumu Rate	lative Default	Default Rate Ti Series	me
Letter Default Rate Time Se	eries							
Ratings	1/1/1970	1/1/1971	1/1/1972	1/1/1973	1/1/1974	1/1/1975	1/1/1976	1
Aaa	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Aa	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
4	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Заа	0.56%	0.00%	0.00%	0.47%	0.00%	0.00%	0.00%	
3a	4.44%	0.90%	0.00%	0.00%	0.00%	1.07%	1.04%	
а	21.54%	0.00%	8.33%	4.44%	11.54%	3.51%	0.00%	
Caa-C	53.33%	14.29%	40.00%	44.44%	0.00%	0.00%	0.00%	
nvestment-Grade	0.28%	0.00%	0.00%	0.24%	0.00%	0.00%	0.00%	
Speculative-Grade	9.17%	1.20%	2.05%	1.36%	1 42%	1.38%	0.91%	
All Corporates	2.74%	0.30%	0.47%	0.47%	0.29%	0.28%	0.18%	
al colporator								
Alpha Numeric Default Rate	Time Series							
-{atings	1/1/1983	1/1/1984	1/1/1/985	1/1/1986	1/1/1987	1/1/1988	1/1/1989	
Aaa	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
4a1	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Aa2	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Aa3	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
A1	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
42	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
A3	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Baa1	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	
Baa2	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.87%	
Baa3	0.00%	1.14%	0.00%	5.00%	0.00%	0.00%	1.08%	
Ba1	0.00%	1.25%	0.00%	0.90%	3.80%	0.00%	0.83%	
Ba2	0.00%	1.72%	1.80%	0.00%	1.10%	0.00%	2.08%	
Ba3	2.70%	0.00%	3.03%	3.72%	3.17%	2.80%	4.17%	
31	0.00%	5.93%	4.44%	7.87%	4.55%	4.58%	5.12%	
32	10.00%	20.00%	8.33%	19.23%	4.94%	8.08%	9.38%	
33	17.91%	2.99%	14.14%	16.36%	10.53%	9.86%	16.79%	
Caa-C	40.00%	100.00%	0.00%	26.67%	22.22%	31.58%	25.00%	
nvestment-Grade	0.00%	0.10%	0.00%	0.35%	0.00%	0.00%	0.17%	
	2.000	2.40%	2.04.00	5 0 G W	4 40.96	2.740	E AGW	
Speculative-Grade	3.90%	3.49%	3.91%	0.00%	4.40 /0	3.7470	0.4070	

# Credit Risk Calculator – Rating Migration Reports

Click on "Create" after the Rating Migration Report(s) header. This will take you to the Input screen where you can enter a report name in the "Enter Report Name" box. You can also enter a brief description of your report in the "Report Description" box.

		RATINGS ANALYTICS	
Edit Rating Migratio	on Report	b.	Ratings Analytics Default Research
Help			Default Risk Service Corporate Recovery Service Corporate Default Risk Service Structure • Credit Risk Calculator
Enter Report Name	CRC User Manual		Market Implied Ratings
Report Description	Credit Risk Calculator User Manual		Guide to Default Research Methodology
		•	MDR Service
		<b>*</b>	Quarterly Rating Activity & Re
	250 characters only	•	Corporate Bond Research

### **Regions:**

The determination and input of the country or countries to be included in Migration Report(s) analysis is the same as in the Default Rate Analysis Report(s)

### **Select Industries:**

The determination and input of the industries to be included in Migration Report(s) analysis is the same as in the Default Rate Analysis Report(s).

# Time Period: Cohort Dates & Spacing – Rating Migration Report

The determination of First Cohort Date, Last Cohort Date and Cohort Spacing in Migration Report(s) analysis is the same as in the Default Rate Analysis Report(s).

The Transition Interval is the length of time over which the rating migrations will be measured. For example, selecting a Time Unit in <u>Year(s)</u> and Number of Units as <u>4 (four)</u> will result in a report that includes a four-year rating transition matrix.

As a caution, the last cohort date must be chosen to be less than or equal to the last available cohort date based on selected time unit and number of units. For example, if cohort spacing is selected as Yearly with time units selected in Year(s) and number of units selected as 4 (four), then the last cohort date beginning January 1 would be from year **2003**, **not 2006**, as of September 2007 when this manual was being compiled with the most recent complete annual data being from 2006.

Define Rating Migration Cohorts:	
Cohort Dates & Spacing First Cohort Date January V 01 V 1970 V ? calendar	Transition Interval ? Select Time Unit Year(s) V Enter Number of Units
Last Cohort Date January 💌 01 💌 2002 💌 calendar	4
Cohort Spacing Yearly 🔽 🕐	Save Cancel

Once the inputs are entered click on Save button. This will bring you back to the CRC homepage.

# Viewing the Results: Credit Risk Calculator – Rating Migration Reports

You can easily Edit, Copy, Rename, See Details, Delete or Share reports with other CRC users.

Click on the name of the report you would like to run. When your report is ready, you will automatically be brought to the results. The first screen you see will feature the details of your report. The Report Definition tab restates the exact report specifications, including: Name, Time Period, Cohort, Transition Periodicity, Countries and Industries.

Rating Migration Report CRC User Manual Date as of: 8/24/2007				• Download to Excel
Report Migration (Incl. Definition Withdrawn Ratings)	Migration (Excl. Withdrawn Ratings)	Summa <del>ry</del> (Incl. Withdrawn Ratings)	Summa <del>ry</del> (Excl. Withdrawn Ratings)	Create CreditManager 2.0 Compatible Text File
Report Name	CRC User Manual			
Report Period	From 1/1/1970 to 1/1/200	12		
Cohort Spacing	Yearly			
Transition Periodicity	Year(s)			
Transition Unit	4			
Report Definition Last Updated	8/24/2007			
Countries	Argentina, Aruba, Austral Beitze, Bermuda, Bolivia, Shore, Channel Islands, Ournican Republic, Ecua Guernsey, Honduras, Hon Jamaica, Japan, Jersey, J Luxembourg, Malaysia, M New Zealand, Nicaragua, Rico, Qatar, Romania, Ru Supranational, Sweden, S Emirates, United Kingdom	ia, Austria, Bahamas, Bahar Brazil, British Virgin Islands Chile, China, Colombia, Cos dor, Egypt, El Salvador, Est g Kong, Hungarry, Iceland, ordan, Kazakhstan, Korea, Jalta, Mauritius, Mexico, Micr Norway, Oman, Pakistan, P ssia, Saudi Arabia, Singapo witzerland, Tabia, Singapo witzerland, Tabia, Singapo	mas - Off Shore, Bahrain - ( , Bulgaria, Canada, Cayma ta Rica, Croatia, Cyprus, C onia, Fiji, Finland, France, G India, Indonesia, Iran, Irela Kuwait, Latvia, Lebanon, Lib onesia, Moldova, Moracco, I anama, Paraguay, Peru, Ph re, Slovak Republic, Sloven d, Trinida & Tobago, Tunis enezuela	Off Shore, Barbados, Belgium, nı Islands, Cayman Islands - Off zech Republic, Denmark, Jermany, Greece, Guatemala, nd, Isle of Man, Israel, İtaly, ieria, Liechtenstein, Lithuania, Netherlands, Netherlands Antilles, Nigprines, Poland, Portugal, Puerto Ia, South Africa, Spain, Ia, Turkey, Ukraine, United Arab
Industries	M12-Banking, M12-Consu M12-Industrial, M12-Medi	mer Products, M12-Energy, a, M12-Miscellaneous, M12-F	M12-Financial (Non-Bank), Retail, M12-Technology, M12	M12-Hotel, Gaming, & Leisure, 2-Transportation, M12-Utilities

## Migration (Incl. Withdrawn Ratings):

**Migration Count** tab shows how many issuers moved from the **row** rating to the **column** rating over the time period chosen for each cohort. You can view the results for both Letter and Alpha Numeric ratings (which started in 1983).

In the last two columns of the report, Default and Ratings Withdrawn (WR) are treated as separate and mutually exclusive exhaustive columns. It should be noted that the Default column in the Rating Migration report should be equal to the numerator column from a Default Rate Analysis report with the same specifications.

C User Manual te as of: 8/24/20	107					Download	to Excel
Report Definition	Migration (Incl. Vithdrawn Ratings)	Migration (Excl. Withdrawn Ratings)	Summa Withdraw	ry (Incl. n Ratings)	Summary (Excl. Withdrawn Ratings)	Create C Comp	reditManager 2.0 atible Text File
.etter → Alpha Nun	neric						
Migration Rate	e Migrat	ion Count					
Year(s) Rating Mig	rations for the Cohort Fo	rmed 01/01/83					
ting	Rating To	Ao1	Ao7	Ao2	Å1	42	4.2
m: Acc	50	13	4	11	0	3	
Add Ao1	2	14	4	2	8	3	1
Aa1 8a7	1	11	33	10	8	7	4
Aa3	0	6	12	35	16	10	6
A1	1	0	3	21	43	8	4
A2	0	1	0	9	29	67	19
A3	0	0	0	8	12	18	33
Baa1	0	0	1	0	4	11	9
Baa2	0	0	0	0	4	10	10
Baa3	0	0	0	0	2	7	7
Ba1	0	0	0	0	0	2	2
Ba2	0	0	0	0	0	U	U
Ba3	U	U	U	U	U	U	1
B1	0	U	U	U	U	U	U
B2	0	U	0	U	0	0	0
H S	0	0	0	0	0	0	0
00			U	U	0		

**Migration Rate** tab shows migration rates calculated based on the migration counts. Migration rates are calculated as the migration count for one cell divided by the sum of migration counts for the whole row. This calculation does not count for survivorship as the migration report includes Rating Withdrawals, WRs.

<i>Rating</i> CRC U Date a	<i>Migration I</i> ser Manua s of: 8/24/2	Report I 007						Download to Exce	4
Re Defi	port nition	Migration (Incl. Withdrawn Ratings)	Migratio Withdrawr	n (Excl. 1 Ratings)	Summary (Incl. Withdrawn Ratings)	Sumr Withdr	nary (Excl. awn Ratings)	Create CreditMa Compatible T	nager 2.0 ext File
► Lette	r → Alpha Nu	meric							
	Migration Rat	te Mig	ration Count						
4 - Year	(s) Rating Mig	grations for the Cohort	Formed 01/01/	70					
		Rating	To:						
Rating			Aaa	Aa	A	Baa	Ba	В	Caa-C
From:	Aaa		89.74%	10.26%	0.00%	0.00%	0.00%	0.00%	0.00%
	Aa		5.19%	72.73%	20.78%	1.30%	0.00%	0.00%	0.00%
	A		0.00%	1.97%	85.04%	7.48%	0.39%	0.00%	0.00%
	Ваа		0.27%	0.00%	3.51%	81.62%	4.86%	0.81%	0.00%
	Ва		0.00%	0.00%	0.84%	15.90%	61.92%	2.51%	0.42%
	B		0.00%	0.00%	0.00%	0.00%	19.44%	52.78%	0.00%
	Caa-C		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	6.67%
		4							Þ
4 - Year	(s) Rating Mig	grations for the Cohort	Formed 01/01/	71					
		Rating	To:						
Rating			Aaa	Aa	А	Baa	Ba	В	Caa-C
From:	Aaa		87.18%	10.26%	0.00%	0.00%	0.00%	0.00%	0.00%
	Aa		6.76%	71.62%	12.16%	2.70%	2.70%	0.00%	0.00%
	4		0.00%	4.61%	79.08%	9.93%	1.42%	0.35%	0.00%
	Baa		0.00%	0.00%	7.32%	76.01%	7.58%	0.51%	0.00%
	Ba		0.00%	0.00%	0.43%	14.66%	65.09%	4.31%	0.43%
	B		0.00%	0.00%	0.00%	4.00%	4.00%	72.00%	0.00%
	Caa-C		0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	14.29%
	Vuu V	4							
4 . Year	(s) Rating Mi	grations for the Cohort	Formed 01/010	2					
- I Gui	(o) reading tong	gradionio for the Collort	-	-					

**Migration (Excl. Withdrawn Ratings)** reports are similar to the Migration (Incl. WR) reports but do not include withdrawn ratings (WR) columns in the calculation. The exclusion of the WRs indicates that they will be deducted from the denominators in the computation of Migration Rates. Therefore, the migration rates for Migration (Excl. Withdrawn Ratings) reports will be higher than those of Migration (Incl. Withdrawn Ratings) reports.

ting Wigration Repor C User Manual te as of: 8/24/2007	t					Download	o Excel
Report Migra Definition Withdr	ation (Incl. awn Ratings)	Migration (Excl. Withdrawn Ratings)	Summary Withdrawn	(Incl. Ratings)	Summa <del>ry</del> (Excl. Withdrawn Ratings)	Create C Compa	reditManager 2.0 atible Text File
Letter → Alpha Numeric							
Migration Rate	Migratio	n Count					
Year(s) Rating Migration	s for the Cohort Forn	ned 01/01/83					
ting	Rating To:	0.01	107	0.00	0.4	0.2	0.2
om:	F0 140	46 1 20%	A GEOL	40,70%	0.00%	2 40%	0.000
Aaa	J0.1470 6.260	10.1270	4.03%	E 2606	0.00%	3.4970 7.0096	0.00.0
Aa1	1 27%	10.0470	41 77%	1266%	21.03%	2000	2.03%
Aa2	1.27.70	13.9270	41.7770	12.00%	10.1370	0.0070	5.00%
Aa3	1.02%	0.30%	2.00%	37.2370	17.0270	0.0470	4 1 2 96
A1	0.00%	0.00%	0.00%	21.03%	44.3370	41 61 %	4.12.70
A2	0.00%	0.02%	0.00%	0.09%	10.0170	41.0170	20 7 0 %
A3	0.00%	0.00%	1 40%	0.90%	F 0.7%	16.4006	10.70%
Baai	0.00%	0.00%	0.00%	0.00%	5.26%	1216%	12.4370
Baa2	0.00%	0.00%	0.00%	0.00%	2 4 4 96	9.54%	9.64%
Нааз	0.00%	0.00%	0.00%	0.00%	2.4470	0.3470	0.3470
Ba1	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
Baz	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	1 70%
Ba3	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
81	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
82	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
83	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%

# **Issuer Drill-Down Capabilities**

The drill-down feature allows users to click on any non-zero number to see the issuers that make up that number on Migration Count (Incl. WRs and Excl WRs) tabs. When users click on the number, they are taken to a new screen which will show the Report Name, Sub Report Type, Rating Type, Cohort Date and the Rating Migration (i.e., rating as of the cohort formation date and the rating migrated to) of the selected number. The bottom of the screen reports the full list of the issuers that comprise of the selected number. Furthermore, two drop down boxes allow users to narrow the list of issuers based on Industries and / or Countries.

When users click on the "+" sign next to the name of the issuer, a summary of the issuer's rating history is provided. When users click on the name of a certain issuer, they are taken to a screen which provides a summary of the issuer.

Rating Migration Report Report Name : CRC User Manual Sub Report Type : Migration (Excl. Withdrawn Ratings) Rating Type : AlphaNumeric Cohort Date ( Rating From / Rating To ) : 01/01/83 (A3 / Ba1) Date as of : 08/24/2007		
Industries: All		
Countries: All		
View Issuers		
	Results: 1 - 4 of 4	Prev   1 💌   Next
Issuer List: All Issuers		
+ ANR Pipeline Company		
+ Colorado Interstate Gas Company		
<ul> <li>Illinois Central Gulf Railroad Co.</li> </ul>		
08/31/1972 A		
10/10/19/4 Baa 03/27/1978 A		
04/26/1982 A3		
09/15/1986 Ba1		
10/28/1991 Ba3		
12/17/1991 WR		
<ul> <li>SeaFirst Corporation</li> </ul>		
		-

**Summary (Incl. Withdrawn Ratings)** report provides the summary statistics of the cells from all of the individual (cohort-based) migration rate tables provided on the Migration (Incl. WR) tab over the chosen time period for each Letter or Alpha Numeric rating. Average Rating Migration is the weighted average migration rate, weighted by the number of issuers in each cohort. In addition, the report provides descriptive statistics for Maximum, Median, Minimum and Standard Deviation of the cells. For a certain cohort, if the number of issuers in a certain rating migration cell is zero, then this cell is not taken into consideration during the computation of the summary statistics.

CRC U Date a	ser Manu s of: 8/24	ual /2007						Download to Exc	el
Re Defi	port inition	Migration (Incl. Withdrawn Ratings)	Migratio Withdraw	on (Excl. In Ratings)	Summa <del>ry</del> (Incl. Withdrawn Ratings)	Summ Withdra	nary (Excl. awn Ratings)	Create Credit Compatible	lanager 2.0 Text File
• Lette	r → Alpha I	Numeric							
Averag	e 4 - Year(s	) Rating Migrations Rates	for 01/01/70 -	01/01/02					
		Rating T	·o:						
Rating			Aaa	Aa	A	Baa	Ba	B	Caa-C
From:	Aaa		65.20%	20.55%	3.60%	0.14%	0.38%	0.04%	0.00%
	Aa		3.85%	60.74%	20.41%	2.54%	0.64%	0.18%	0.03%
	A		0.19%	7.37%	63.48%	12.87%	2.38%	0.62%	0.14%
	Baa		0.19%	1.11%	14.15%	53.29%	9.35%	2.60%	0.47%
	Ва		0.06%	0.17%	2.24%	12.00%	39.75%	11.63%	1.17%
	8		0.03%	0.08%	0.28%	2.24%	12.57%	37.53%	2.99%
	Caa-C		0.00%	0.00%	0.00%	2.26%	4.34%	7.43%	21.34%
		4							
	Aaa Aa Baa Ba Ba Caa-C		9.57% 0.80% 0.59% 0.53% 0.39% 0.00%	82.41% 17.90% 3.56% 1.43% 0.60% 0.00%	35.17% 85.04% 31.38% 6.58% 2.32% 0.00%	6.27% 18.02% 81.62% 18.66% 7.69% 33.33%	4.12% 4.84% 17.46% 65.85% 30.30% 33.33%	1.21 % 1.78% 1.96% 6.16% 21.40% 72.00% 33.33%	0.41% 0.54% 2.25% 6.23% 11.22% 100.00%
		•							
Median	4 - Year(s)	Rating Migrations Rates f	for 01/01/70 - 0	01/01/02					
Rating		Rating T	0: 899	An	۵	Baa	Ba	P	Capit
From:		_	62.00%	21 07%	1 49%	0.00%	0.00%	0.00%	0.00%
	маа		3 29%	61 22%	19.37%	2.04%	0.00%	0.00%	0.00%
	Aa		0.17%	6 21%	50.35%	13 23%	2 4 4 96	0.00%	0.00%
	H Dee		0.14%	0.72%	11 98%	53.62%	9.11%	2 37%	0.00%
	Daa Do		0.00%	0.00%	1.64%	11.68%	33.01%	11 31%	0.50%
	Da		0.00%	0.00%	0.00%	1.89%	914%	35.56%	1 54%
			0.00 /0	0.00 /0	0.0070	1.00.00	0.1470	00.00 /0	1.04 /0
	B Caa C		0.00%	0.00%	0.00%	0.00%	0.00%	614%	14 29%

Summary (Excl. Withdrawn Ratings) report provides the similar average and other key descriptive statistics by excluding WRs from the analysis.

## **Create Credit Manager 2.0 Compatible Text File:**

Credit Manager 2.0 is a JP Morgan Credit metrics report used for Value-At-Risk Analysis. This function allows users to export data directly into Credit Manager. Key model inputs include Moody's migration rates excluding WRs.

ating Migratio RC User Mar ate as of: 8/2	on Report nual 14/2007				• Download to Excel
Report Definition	Migration (Incl. Withdrawn Ratings)	Migration (Excl. Withdrawn Ratings)	Summa <b>ry</b> (Incl. Withdrawn Ratings)	Summa <del>ry</del> (Excl. Withdrawn Ratings)	Create CreditManager 2.0 Compatible Text File
Letter Ra     Alpha Nu     Optional: Ent     Credit Risk (     Note : The Cr     Letter/Alpha     rating     Create	tting meric Scale er Matrix Name (50 Chars r Calculator User Manual reditMetrics text file is creat Numeric summary average Clear	max) ted from the respective matrix excluding withdrawa	al		

### **References:**

Hamilton D.T., Cantor, R., 2006, "Measuring Corporate Default Rates," Moody's Global Credit Research, November. (Report Number 100779)

# Appendix A. Tips on Industry Selection:

In order to replicate the Moody's Annual Default Study, the user should choose all of Moody's 12 industry classification except "Sovereign".

The users are recommended to use the Industry Categories that cover All issuers (Broad-Specific, Broad, Moody's 12, Specific-Broad) to get more complete results from their analyses, unless they have a specific reason to choose from other Industry Categories that cover only a Subset of issuers (Broad SIC code, Moody's 33, Specific SIC code).

The choice of industries depends on the user's specific needs. For example:

- For an issuer like a Banking Corporation,
  - 1. One way to determine the industry might be to select "Banking" as the "Broad" industry classification.
  - 2. However, if the issuer operates solely in the U.S., a (1)Broad-(2)Specific industry selection of "(1)Banking (2)U.S. Bank" or "(1)Banking-(2)U.S. Bank Holding" might be more appropriate,
  - 3. Similarly, if the user knows the issuer is a U.S. Bank, then a selection of (1)Specific (2)Broad industry choice of "(1)U.S. Bank-(2)Banking" or ""(1)U.S. Bank Holding-(2)Banking" might be more appropriate.
- For a Leasing company, the first alternative that a user might come across is the (1)Broad-(2)Specific industry classification of "(1)Finance-(2)Leasing".

However, when the user examines the (1)Specific-(2)Broad industry classifications, there are 4 (four) types of Leasing issuers:

- Leasing Finance
- Leasing Industrial
- Leasing Public Utility
- Leasing Transportation

Therefore, the user can choose the more appropriate classification based on the characteristics of the issuers.

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